

Message Text

CONFIDENTIAL

PAGE 01 KUWAIT 05089 291155Z

20

ACTION NEA-10

INFO OCT-01 ISO-00 FEA-01 AEC-05 AID-05 CEA-01 CIAE-00

CIEP-01 COME-00 DODE-00 EB-07 FPC-01 H-01 INR-05

INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 RSC-01 SAM-01

OES-03 SP-02 SS-15 STR-01 TRSE-00 FRB-01 SSO-00

NSCE-00 INRE-00 /078 W

----- 026677

O 290934Z NOV 74

FM AMEMBASSY KUWAIT

TO SECSTATE WASHDC IMMEDIATE 1600

C O N F I D E N T I A L KUWAIT 5089

FROM PAGANELLI, EMBASSY DOHA

E.O. 11652: GDS

TAGS: ENRG, QA

SUBJECT: GOVERNMENT OF QATAR WISHES TO INTEREST STANDARD OIL
OF INDIANA IN CONCESSION

1. ON NOV 27 DR. TAHIR HADIDI, SENIOR OIL ADVISOR TO GOVERNMENT OF QATAR, ASKED FOR OUR ASSISTANCE IN CONTACTING OFFICIALS OF STANDARD OIL OF INDIANA (SOI). ACCORDING HADIDI, HE WANTS TO TALK WITH HIGH LEVEL OFFICIALS OF SOI ON URGENT BASIS ABOUT CONCESSION AREA RELINQUISHED BY JAPANESE COMPANY, QATAR OIL COMPANY. HADIDI SAID THAT HE HAS SOUGHT AND RECEIVED THE AMIR'S PERMISSION TO INVITE SOI TO DOHA FOR TALKS. HE SAID AMIR IS VERY FAVORABLY DISPOSED TO HAVING US OIL FIRM INDEPENDENTLY ACTIVE HERE.

2. HADIDI SAID HE SPECIFICALLY WISHED SOI'S JAMES VAN DER BEEK TO COME TO DOHA FOR DISCUSSIONS. ACCORDING HADIDI, HE KNEW VAN DER BEEK WILL FROM DEALINGS WITH HIM WHEN HE (HADIDI) WAS OFFICIAL OF EGYPTIAN OIL MINISTRY IN CAIRO (HADIDI IS EGYPTIAN). HADIDI EXPRESSED HIGHEST REGARD FOR VAN DER BEEK WHOM HE THOUGHT
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 KUWAIT 05089 291155Z

WAS NOW AT SOI'S CHICAGO OFFICE. HADIDI ASSURED US THAT HE COULD

OFFER INTERESTING PROPOSAL ON CONCESSION TO SOI AND THIS WOULD BE NO WILD GOOSE CHASE, ALTHOUGH AS IN ANY OIL VENTURE THERE WAS RISK FACTOR. HE NOTED SOIL HAD SENT TO DOHA RECENTLY THREE TECHNICIANS FROM ITS BEIRUT OFFICE, BUT VISIT HAD BEEN UNPRODUCTIVE, AND HE BELIEVED ONLY OFFICIAL SUCH AS VAN DER BEEK HAD EXPERIENCE AND AREA FAMILIARITY TO APPRECIATE POSSIBILITIES OF SITUATION HERE.

3. RE TIMING, HADIDI SAID IT WAS ESSENTIAL THAT VAN DER BEEK COME OUT ALMOST IMMEDIATELY SINCE OIL MINISTRY BUDGET FOR 1975 WOULD BE FINALIZED WITHIN THE NEXT MONTH; THEREFORE, ANY NEW ACTIVITY SUCH AS SOI'S TAKING ON CONCESSION WOULD HAVE TO BE FACTORED INTO BUDGET WITHIN NEXT TWO WEEKS.

4. HADIDI MENTIONED THAT ATLANTIC/RICHFIELD HAD EXPRESSED SOME INTEREST IN THIS CONCESSION AREA BUT HE DID NOT THINK IT A SERIOUS ONE. HE SAID HE HAD STRONG PERSONAL PREFERENCE FOR DEALING WITH SOI BASED ON HIS EXCELLENT RELATIONS WITH COMPANY AND ITS EXCELLENT PERFORMANCE IN EGYPT. HE EMPHASIZED AMIR'S APPROVAL OF INVITING AMERICAN OIL COMPANY TO OPERATE HERE. HE SAID URGENCY OF MATTER RELATED NOT ONLY TO BUDGET PROCESS BUT AMIR'S DEMAND FOR QUICK RESPONSE.

5. COMMENT AND ACTION REQUESTED: IT APPEARS THAT HADIDI KNOWS VAN DER BEEK WELL AND ASSUMES VAN DER BEEK WILL UNDERSTAND THAT INVITATION IS SERIOUS AND URGENT. WE CANNOT EVALUATE SITUATION FURTHER, BUT REQUEST DEPARTMENT CONTACT VAN DER BEEK IMMEDIATELY TO CONVEY HADIDI'S INVITATION. WE NEED QUICK REACTION FROM VAN DER BEEK AND REQUEST THAT DEPT PHONE THIS TO DOHA SOONEST.
STOLTZFUS

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, PETROLEUM CONCESSIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 29 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KUWAIT05089
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D740346-0593
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t1974114/aaaaacmx.tel
Line Count: 91
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 14 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14-Aug-2002 by martinml>; APPROVED <26 DEC 2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GOVERNMENT OF QATAR WISHES TO INTEREST STANDARD OIL OF INDIANA IN CONCESSION
TAGS: ENRG, QA, STANDARD OIL OF INDIANA
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005